

**Representations from “Manley Tai” in response to Consultation Paper on  
“Application for Prior Consent under Section 7P of  
the Telecommunications Ordinance in respect of the Proposed Acquisition of  
CSL New World Mobility Limited by HKT Limited”**

由「Manley Tai」就  
香港電訊有限公司就建議收購 **CSL New World Mobility Limited**  
按《電訊條例》第 7P 條申請事先同意諮詢文件  
所提交的申述

Dear Mr CY Leung (*The CEO of HKSAR*)

The Office of the Government Chief Information Officer (*GCIO*)

The Office of the Communications Authority (*OFCA*)

**Comment on Mobile Service licensing matters on HKSAR**

Further the News Reading, with notice that CSL going to combine with PCCW(HKT) on mobile service. However, I have a little comment would like HKSAR Government take consideration on “**New Technology on the point of view at Consumer sight**” on [\*\*How it affect \\*New Telecom Service Development\\*\*\*](#) in HKSAR!

**Functions of Mobile Telecom service:**

- (1) Supporting Citizens’ family & friendship communication, (keep each other relationship CLOSER)
- (2) Support Business Development with good telecom communication system for world-wide business

**Problem in Mobile Telecom service in HKSAR now:**

**(1) Not diversification**

mobile service not really fitting to everyone on (communication around)

For eg.

- (1) For Elderly people mobile (calling per charges will low mobile charges)
- (2) For Student mobile (MSM charges cheaper per 100pcs and with special internet charges)

Facilitate their studies and with more new technology for them to

us

\*with Studies App solving for students' studies problem

(3) For Business Holder (Telecom company can set out CORP Package Corp Client – with 50pcs of mobile no, with IDD smooth

function, email...etc

(3) For **Exhibition Site** (with **Mobile remote to review the HOT PICK around** at exhibition site)

*Dear Mr CY Leung and the officer of OFCA and GCIO,*

*\*All the points included in “**Diversification Service**” are really relying on mobile business competitive power on the market and the creativity on the business developer of (MOBILE SERVICE PROVIDERS). Unfortunately, the mobile service provider cannot have these kind of creative (CREATE THE SERVICE FIT TO THE COUNTRY DEVELOPMENT??) WHY??*

*Because all the business holders: PCCW, Smartone, CSL etc are Focusing and BLIND on chasing NEW MOBILE APPLICANICES and not focus on (CREATE NEW tailor SERVICE in the market needs).*

If you grand CSL sold to PCCW, that's mean you agreed the **“mobile service” in HKSAR is going to monopolize and enter into the “PRICE WAR”** instead of “BRING NEW TECHONOLOGY” for business development!

\*Its very important not always guide the business builder fight only with PRICE WAR, as the **RULES & REGULATION given to HKSAR Government is mean of forming out a PLATFORM for mobile service provider to fight for!**

\*It strongly recommend HKSAR Government, **try to attract more potential mobile provide to build business in HKSAR,** with more participate in the market will **bring NEW TECHONOLOGY in HKSAR!**

你 **SET RULES** 出來,就可逼商家諗新搞作!

因電訊科技對香港發展非常重要: 如果求提供更平服務,要求其他對手加入 **PRICE WAR**

**\*\*我寧願 “HKSAR GOV” 為重要的 MOBILE PROVIDER SERVICE 注入新血! 為市民商界創造新科技求進步!**

THANKS ATTN!

MANLEY TAI